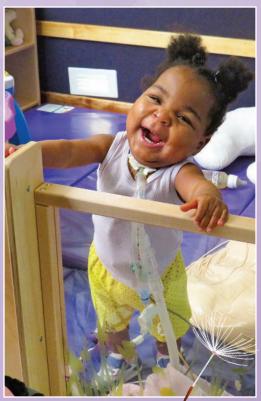
Cedarcrest Center for Children with Disabilities

INSPIRATION ANNUAL REPORT 2023









President Remarks

Friends,

As we open Cedarcrest's annual report for 2023, I invite you to take a moment to reflect upon the inspiring achievements made by children, young adults, and their

families. I also encourage you to consider the inspiring work done by our dedicated team members who tirelessly support these young lives.

Over the past year, we've celebrated many special moments, committed significant resources toward activities that advance quality care and education, and set a course that takes this esprit de corps into the future via a brand update, website refresh, and a new three-year strategic plan. We've also celebrated another deficiencyfree survey and the full certification renewal of the Cedarcrest School this year.

In the time since last fall's Annual Report, we have been a part of many inspiring milestones. Because of the specialized services we provide, there has been a significant increase in demand for both short- and long-term care and education. Inquiries and daily census have been at historic levels, compelling us to increase the number of children and young adults we can serve in the home and in school. To respond to increased medical appointment needs and a greater emphasis on community integration, we added two float nurses and an activities coordinator this year. This resulted in significant year-over-year increases in the number of community trips and field trips taking place. We've continued to work on our strategic initiative to be an employer of choice to support the work being done, with major improvements in pay, benefits, continuing education, and workplace culture for staff.

Also inspiring is the consistent compassion and thoughtfulness demonstrated by volunteers, friends, and supporters like you. It is so encouraging to hear the many ways our friends endorse and help further our mission. Contributions of support this year have provided for unfunded equipment the children need, including ventilators; the purchase of a new adapted van to transport children and staff throughout the community; and making sure the children have access to the materials, experience, and exceptional care, education, and therapies Cedarcrest is known for. Focus groups of volunteers, donors, and friends gave great insights this spring and summer as part of an update to the organizational branding. We sought to understand what Cedarcrest represents today and what remains at the core as we move into the future. External communications that are modern and relevant are essential to convey the quality of care and education, the professionalism of staff, and the reputation of the organization. We aim to refine a brand that retains Cedarcrest's rich history and is contemporary as well as timelessly inspiring. Stay tuned as we will unveil our updated name, tagline, and logo alongside the launch of our new website in early 2024.

Inspiration also drives our strategic planning process. Every three years, we embark on this transformative journey, uniting a diverse group of staff and stakeholders to shape our future. We considered the organization's strengths, weaknesses, opportunities, and threats alongside data on community needs. The plan we've prepared has three core themes, consistent in type with prior plans: providing exceptional services to children, young adults, and their families; taking exceptional care of our staff, volunteers, and community partners; and being exceptional stewards of a proactive, transparent, and sustainable business. This new three-year plan officially launches with the start of the calendar year.

The curiosity, creativity, and energy of the children and young adults here inspires us every day. It is a privilege to play a role in their development, health, and achievements. I am grateful for the work our staff does every day, and the energy and passion they've contributed to strategic planning activities and conversations about our organizational identity. This year has been incredible and, in many ways, an inspiration.

As always, thank you so much for sharing in this work.

Best, Jay Hayston, LP.D President/CEO

Volunteer Leadership 2022-2023

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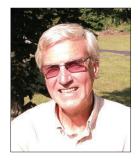
Annie DiSilva Jed Donelan Donovan Fenton Matt Goodwin Margaret Guill Dianna Milliken Elizabeth Peets Richard Skeels Cameron Tease

ADVISORY COUNCIL

We are fortunate to have such wonderful supporters including our Advisory Council. The following individuals link Cedarcrest Center with professional and social communities across New Hampshire and beyond. Their role is to provide external perspective as well as advocacy and support for the Center's mission, strategic direction and programs. We thank them for their service to our mission.

Debra Albrecht Christine Betts Tiffany Boyd Don Brehm Karen Burgon Gina Burke Deb Cannon Michael Chelstowski Cari Coates Christopher Coates Cindi Coughlin Donna Dunlop Glenn Galloway Deborah H. Ganley Susan Gilbert Cathy Gray Roger Hansen Emily Hartshorne Carol Jue Sharon Kaiser Molly M. Kelly Michael Kiser Margaret Knox Ed McCaul Jan McGonagle

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Trustee Chair Remarks

It's hard to believe almost ten years have passed since my introduction to Cedarcrest as a guest at a meeting of the Ethics committee. It has been rewarding to work with so many wonderful and capable people with the goal of making the lives of our residents happy and fulfilling.

As we come upon the third year with Dr. Jay Hayston as CEO, I'm impressed with and inspired by the work that has been done by the entire Cedarcrest team. Started last spring, our Strategic Planning process has been enlightening and productive. Each constituency of the Cedarcrest community came together in a manner that valued the contribution of all. This initiative was very important in recognizing where we are, our strengths and weaknesses, and our vision and mission to carry us to Cedarcrest's future.

A core strength is the positive place that Cedarcrest has in the community that includes not only the Monadnock region but all of New Hampshire and increasingly Vermont, Maine, and Massachusetts. The consistently superior care provided by Cedarcrest has produced and sustained this relationship with our community over more than 75 years.

I am impressed with the positive changes that are occurring to make Cedarcrest an employer of choice. There has been significant improvement in pay and benefits for all of our hard-working staff. Professional development and training on and off-site have also been expanded. These enhancements will support our efforts in recruitment and retention which are crucial to our mission.

We continue to be on firm financial ground that will allow us to embark on exploring how we can expand our services to young adults while continuing our primary focus on complex care for children.

Even though COVID-19 is still present in our communities we have learned much that allows us to get back to pre-pandemic patterns that benefit our residents and all of us. Community engagement is so vital.

All of this positive energy that surrounds the Cedarcrest community has led my wife, Nancy, and I to volunteer to spend time with the residents. This has further opened my eyes to the great efforts put forward by all.

I want to thank Jay, the leadership team, members of the Board, our active Advisory Council and all of the Cedarcrest community for their commitment and hard work for the benefit of our residents.

11-2-

Tom Bennett, MD Chair, Board of Trustees

The Acuity of Care PROFILE AS OF JULY 2023						
In the fiscal year 2023, Cedarcrest supported 49 children/families through long or short-term care and day education	Cedarcrest supported more than fifty short-term stay visits for fourteen children					
100% of the children in Cedarcrest's long-term care require G/J tubes for all nutrition or supplemental nutrition as well as for dosing medications	More than half of the children have tracheostomies					
40% of long-term care residents use ventilators all or part of the time	In the last twelve months, four of our younger children transitioned home to live with their families					
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Strategic Planning Goals 2020-2023



Development and Culture

We will build upon our organizational culture to create a supportive work environment of personal growth, professional development and career satisfaction to attract and retain talented, dedicated individuals who are committed to enriching the lives of children with complex medical and developmental needs.



We will leverage and enhance our existing programs and services to better meet the needs of our children, their families and our community partners.

Operational Sustainability

3

We will build on a sound base and create more stability and predictability for a smoother operation.



Relations and Communications

We will nurture and grow our external relationships and improve our communications to create more understanding of and support for our mission.

We wish to recognize and thank the following individuals, businesses, corporations, and foundations for their support this past fiscal year, July 1, 2022 — June 30, 2023. Contributions are essential to the financial stability and sustainability of Cedarcrest. Funds contributed help to purchase equipment and fund operational needs that are not covered through Medicaid and school district tuition. We are grateful for each and every donation to Cedarcrest.

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"Cedarcrest not only remembers, but cherishes the young people so many forget about. The love shown warms my heart". Mark Bodin, Supporter

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In this report, we recognize donors whose gifts were received from July 1, 2022 through June 30, 2023, our most recent fiscal year. Donors who have made contributions for five or more consecutive years are noted in **boldface** type. Individuals who are deceased are noted with an asterisk (*).

We have made every effort to ensure the accuracy of these lists. Our development administration made an operational transition this year. If we have inadvertently erred, please accept our sincere apology and contact the Office of Development and Communications at (603) 358-3389.

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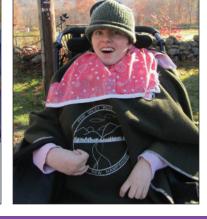
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"Through the many decades with Cedarcrest it is encouraging to see the growth thru the efforts of so many dedicated individuals, staff, board, and community. Amazing unbelievable growth."

Jan Soderquist, Owner REQ Service Provider

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Dorothy Sawyer Elaine and Rolland Hall

Gene Seaver Angela Seaver

Betty Shinn Roy Shinn Patricia Shinn Marilyn Smedberg Frank Werbinski

E. Elizabeth Snyder James Snyder Mike and Pat Stoudt

Ricky Sprague, Sr. Patricia Green

Leon St. Jean Cindi and Rich Coughlin

Anthony Stein Elaine and Rolland Hall

Chester Stoddard Myla and Arnold Stoddard

Norma Stone Mrs. Marilyn D. Freeman

Don Stone Mrs. Marilyn D. Freeman

Mr. & Mrs. Ludwig Szoc Mr. and Mrs. Paul A. Szoc

Grandparents of Paul & Carolyn Szoc Mr. and Mrs. Paul A. Szoc Allie Noelle Tease Sean Cameron Tease Cameron Tease John Tease

Ann Tebo Mr. and Mrs. Aaron Cheever

Jeanne Trapea Elaine and Rolland Hall

Evie Trask Fran and Mark Douglas

Johanna Tutone John Tutone

Cathy and Jim Gray **Dora Vincent**

George L. Vincent Michael G. Vincent Omer Vincent

Kevin and Denise Peets

Riley Voss Stephen Titus

Mr. & Mrs. George Wallace Mr. and Mrs. Paul A. Szoc

JULY 1, 2022 - JUNE 30, 2023

Eleonore T. Werbinski Joseph T. Werbinski Mr. Frank Werbinski

Albertina Woodring E. Douglas Woodring Mahlon D. Woodring

Roger and Nancy Hansen

Joseph J. Yannizze Shirley Yannizze-Pike Jim Yannizze

Eva Yeiter Donald Yeiter Ross Yeiter Anonymous

Michael Zehel Stephen Titus

Roger Zerba Bob and Mary Rooney

Baby Jack Zewe Theodore Petro and Joceline Champagne

Tribute Gifts: In Honor Of

Gary Alfonso Kim Alfonso Deb and David Foster

Kristine Berwick Frank Werbinski

Cedarcrest LNAs Cedarcrest Nurses Kathy Collins

The Staff of Cedarcrest Mr. Stephen Titus

Cedarcrest's 75 years Drs. Marshall and Lou Guill

James and Christine Chartier Mr. Gregory Beals

Heidi Chase Deb and David Foster

Matthew Cholach Talia Cholach Mike and Pat Stoudt Fiona Demeo Isla Demeo Mike and Pat Stoudt

Patty Farmer Kristin Targett

John and Carole Foley Mr. and Mrs. Patrick Foley

Carrie Foster Deb and David Foster

Cathy Gray Kristin Targett

Audrey Hadcock Bob and Mary Rooney

Moses Hart* Ellen Shuemaker

Jack Hathaway Deb and David Foster

Ludwig Hovegnigan Deb and David Foster Jean St. Jean Cindi and Rich Coughlin Keelie M. Velvet and Mike Sweeney Peg Knox

Cathy and Jim Gray

Charles Michal and Bonnie Rill Kristin Targett

Vaughnette Neal Mr. Stephen Titus

Chloe Perkins Elizabeth and Daiju Yoshino

Walt & Carolyn Shelley Bob and Mary Rooney

Pat & Bill Shinn Pat Shinn

Dr. Arthur Simington Marilyn Freeman

JULY 1, 2022 - JUNE 30, 2023

Elena Spahr Mr. and Mrs. Howard Helrich

Cedarcrest Staff Cathy and Jim Gray Diana King

Katherine Targett Kristin Targett

Cameron Tease Bob and Mary Rooney

Gary and Susan Tochterman

Willowbrook Condo Association

Bridget Toepfer Kristin Targett

Marion Tutone Cathy and Jim Gray

Debbie Wyman Deb and David Foster

Bequests and Endowment Gifts

JULY 1, 2022 - JUNE 30, 2023

SAWYER-CLEMENT HERITAGE SOCIETY

The Sawyer~Clement Legacy Society recognizes individuals who have made legacy gifts – gifts that will endure beyond their lifetimes – for the benefit of Cedarcrest Center for Children with Disabilities. Membership in the Society is extended to any individual who has provided for Cedarcrest Center's future through a significant gift to an endowed fund, or through a planned gift arrangement or bequest confirmed to the Center in writing. To learn more about becoming a member please visit our website cedarcrest4kids.org/support-us/ or contact Patty Farmer for more information (603) 358-3389.



Anonymous* Anonymous John C. Belluscio* Leroy E. Clark* Drs. Marvin and Leah Cook Junie G. Coughlin* Donald and Isabelle Davis* Andrew Emerson Joan and James Emerson Francis F. Faulkner* Aaron W. Fisk* Mildred Fox* Cathy and Jim Gray Elaine and Roland Hall Mrs. Geraldine E. Hall* Norman B. Harper* Ms. Marion Hodges* Ms. Mildred R. Holt* Ms. Marie A. Hopkins* Austin I. Hubbard*

John* and Carol* Hubbard Stephen Ide Mrs. Helen James* Ralph N. Johnson* Peter* and Sharon Kaiser Robert E. Kelley* Gregory Kendall* H. Thayer Kingsbury* Howard and Isabel Lane Sr.* Mrs. Mae H. Monbouquette* Robert G. Madore* Paul McGuirk Clara Nims* James E. and Dorothy P. O'Neil* Paul E. and Sophie H. Phillips* Robert and Inez Pyne* Russell E. Riley* Bryant and Christie Robertson Janet and Paul W. Roy

Ms. Marion P. Saunders* William M. Scranton* Harriette Smith* James* H. and Joanne Smith John and Gayla Snowdon Dr. Richard and Mrs. Louisa Snowman* Richard Swahnberg* Cameron Tease Miss Persis M. Tilton* Charles D. Tousley* Mrs. Alma Vandervliet* Susanne* and Robert Wellwood Ms. Elizabeth U. Wright*

* Indicates members who are deceased as of June 30, 2023





The Margaret "Peg" Knox Endowed Scholarship Fund

The Margaret 'Peg' Knox Endowed Scholarship Fund was established in 2012 to honor former director of nursing, Peg Knox, upon her retirement after 43 years on the Cedarcrest staff. Income from the fund provides annual scholarship awards for staff members pursuing advanced education or training in nursing or an allied health field. The fund accepts additional contributions from interested individuals or organizations at any time. Donors who made a gift to the fund this fiscal year:

Cathy and Jim Gray Bryant and Christie Robertson Mary and Bob Rooney James* and Joanne Smith Arnold and Myla Stoddard



This fund was established in 2021 to honor Cathy Gray, upon her retirement after 26 years as President and CEO of Cedarcrest. Income from the fund will provide annual support to improve and beautify the grounds, gardens, pathways and play areas of the Cedarcrest property. Donors who made a gift to the fund this fiscal year:

Christine S. Ballou Cathy and Jim Gray

THE MARIA I. OLIVO ENDOWED MEMORIAL FUND

The Maria I. Olivo Fund was established in 2014 by her husband, Norman Harper, to honor her memory. Income from the fund provides unrestricted support to be used as the Center's trustees' direct. The fund accepts additional contributions from interested individuals or organizations at any time. Donors who made a gift to the fund this fiscal year:

James and Joan Emerson

Informational Contacts

ADMINISTRATIVE

Jay Hayston, MBA, LP.D President/CEO

MEDICAL CARE

Kathy Collins, MD Medical Director

Bridget Toepfer, RN Director of Nursing

REFERRALS, ADMISSIONS, AND FAMILY RELATIONS

Kristin Targett, MSW Director of Programs

EDUCATIONAL SERVICES

Amanda Coe Head of School

FINANCE

Jim Yannizze, MBA Director of Finance

PEOPLE OPERATIONS

Erin Dallas-Patch, MSOL, PGCHRM, SHRM-SCP <u>Director of People Operations</u>

CONTRIBUTIONS AND PUBLIC INFORMATION

Financial Statement

JULY 1, 2022 - JUNE 30, 2023

Cedarcrest Center for Children with Disabilities Statement of Activities For the Fiscal Year Ended June 30, 2023

OPERATING REVENUE			OPERATING EXPENSES			
Medicaid Income	\$	5,613,346	Salaries, Taxes, and Benefits	\$	6,352,121	
Education Income		2,176,403	Professional Services		288,881	
Therapy Income		281,690	Utilities Expense		213,317	
USDA		39,790	Supplies Expense		746,531	
Unrestricted Contributions		246,651	Depreciation Expense		365,467	
Other Operating Income		2,693	Other Operational Expense		427,288	
Total Operating Revenue	\$	8,297,573	Total Operating Expenses	\$	8,393,605	
			Loss from Operations	\$	(96,032)	

Financial Disclosure

The purpose of this Annual Report is threefold: 1) to inform the public about Cedarcrest Center's accomplishments during the previous year; 2) to acknowledge the generous support of volunteers and donors; and 3) to publicly disclose our financial position as of June 30, 2023.

Our complete financial statements have been audited by Tyler, Simms & St. Sauveur, CPA's, a certified public accounting firm with a substantial healthcare industry practice. Annual audits are conducted according to generally accepted auditing standards. As of this publish date, the audit is still in progress however, the auditors identified no deficiencies in internal control considered to be material weaknesses.

Copies of the audited financial statements are available upon request. Please contact Jay Hayston, President/CEO at (603)358-3384.





91 Maple Avenue Keene, New Hampshire 03431

Our Mission

Cedarcrest Center enriches the lives of children with complex medical and developmental needs, supports their families, and collaborates with other community providers to build a continuum of care.



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"Cedarcrest, to me, is the definition of inspiration. The positive attitude of the Cedarcrest community is both contagious and an inspiration for all. Despite my own personal mood whenever I arrive at Cedarcrest, I leave with one of hope, faith, encouragement, and always a smile." Annie DiSilva, Trustee



